

THE INSTITUTE FOR ADVANCED STUDY, Princeton, New Jersey
Office of the Director

C O P Y

23 August 1979

Mr. Jack Hanbury-Tenison
c/o Archaeological Museum
Adana, Turkey

Dear Mr. Hanbury-Tenison:

In response to your request of 14 August 1979 let me assure you that the Institute for Advanced Study has no objection to your examining the material from the excavations of Professor Hetty Goldman in 1934-39 and 1947-49.

Although the results of Professor Goldman's work were published by Princeton University Press, most of the excavation and all the writing of the report were done while Professor Goldman was a member of the faculty of this Institute (1936 until her death in 1972). I feel sure that Professor Goldman, were she still alive, would be glad to know that her finds continue to be of use in further research in that part of the world.

Sincerely yours,

Harry Woolf

CLYTHA PARK
ABERGAVENNY
NP7 9BW

TEL: GOBION (0873-85) 300

14th August 1979

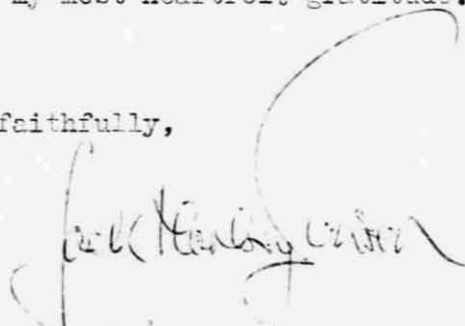
Dear Sir,

For my M.A. dissertation at Edinburgh University I am hoping to look for links between the Uruk and Protoliterate cultures of southern Mesopotamia and contemporary cultures in the Syro-Cilician Plain. To do this effectively I must look at the Tarsus material in the Adana museum, permission for which must be obtained, under Turkish regulations, from the excavator or her executors. The Princeton University Press published the Tarsus report in 1956, and I would be very grateful for a letter granting that permission. Because of false information, I have left this request until far too late, for I expect to be in Turkey by the end of the month. Therefore, not only would I be grateful if you could send the necessary letter direct

to me care of the museum at Adana, but also, if there is any difficulty over finding the executors, it would be extremely kind of you to send a vague letter of approval- which is bound to satisfy the Turks- immediately, rather than delay in trying to compose a formal permission to look at the material from Dr. Goldman's excavation.

I do apologise for putting you to all this trouble, but can assure you of my most heartfelt gratitude.

Yours faithfully,

A handwritten signature in cursive script, appearing to read "Jack Hanbury-Tenison". The signature is written in dark ink and is positioned above the printed name.

Jack Hanbury-Tenison

THE INSTITUTE FOR ADVANCED STUDY

PRINCETON, NEW JERSEY 08540

SCHOOL OF HISTORICAL STUDIES

December 7, 1973

Dr Carl Kaysen
at the Institute

Dear Carl:

After the symposium in memory of Hetty Goldman last May members of the family and a number of others who had attended expressed a desire to have some record of the proceedings. After discussion among the speakers it seemed well to have the papers published in some modest form and without illustrations. I have now assembled the various MSS and have prepared them for the printer. Elizabeth Whitehead has indicated her readiness to make a contribution to the Institute to cover the cost of printing. I have asked the Princeton University Press for an estimate of cost on the basis of an edition of 300 copies.

I enclose a copy of the MS and would appreciate your comments. Would you care to contribute a prefatory note?

Yours,



Homer A. Thompson

Enclosures

*Returned -
June 3, 1974*

Deceased

May 4 1972

Hetty Goldman

December 19, 1881 - May 4, 1972

Professor at the Institute for Advanced Study 1936-1954

*You are cordially invited to attend a symposium in remembrance of
Hetty Goldman at 10:30 a.m. on Friday, May 4th, in the Library
Seminar Room of the Institute for Advanced Study.*

*The following scholars, former associates of Miss Goldman, will speak
about various aspects of her work:*

<i>John B. Caskey</i>	<i>University of Cincinnati</i>
<i>George M. A. Hanfmann</i>	<i>Harvard University</i>
<i>Frances F. Jones</i>	<i>The Art Museum, Princeton University</i>
<i>Machteld Mellink</i>	<i>Bryn Mawr College</i>

Luncheon will be served at the Institute

*R. S. U. P.
Secretary
School of Historical Studies
Institute for Advanced Study
Princeton, New Jersey 08540*

August 20, 1973

Mrs. Elizabeth A. Whitehead
General Secretary
Archaeological Institute of America
260 West Broadway
New York, New York 10013

Dear Mrs. Whitehead:

Your letter to Mrs. Bortell was referred to me, since Mrs. Bortell is away on vacation. I am very sorry for the delay in replying to your request for addresses of Dr. Goldman's relatives. Dr. Kaysen was in the office for a few days last week, and needless to say the pace was hectic. I hope the following information will help you. These people all attended or were invited to attend the Symposium.

Mr. and Mrs. Thomas Goldman (Thomas Goldman a nephew)
7008 Millwood Road
Bethesda, Md. 20034

Mr. Richard Goldman (Richard Goldman a nephew)
25151 Brook Park Rd., Apt. 1602
North Olmstead, Ohio 44070

Mrs. Frank J. Mollenhauer (a niece)
11 Musket Ridge
Wilton, Conn. 06807

Mrs. Elizabeth Lehmann (a niece)
6350 Greene St. #508
Philadelphia, Pa. 19144

Mrs. Ashton Sanborn (a sister)
147 Brattle Street
Cambridge, Mass. 02134

Sincerely yours,

Lynne N. Lambert

P. S. Included in the list of those invited to the Symposium was a Mrs. Mary W. Goldman, 2511 P Street, N. W., Washington, D. C. 20007. I did not include her name in the preceding list because her name was not mentioned in the press release of May, 1972. I assume she is a relative, but I do not know in what relation, and leave it to your discretion as to whether to write her or not.

LL

Copy sent to Town Topics on May 8, 1972

Published (cut) in NYT on
May 6, 7, together with Death Notice.
also sent to Trenton paper for
May 6

-:-Emil Bayan -:-:-

617-236-2000,

Per 2538



ARCHAEOLOGICAL INSTITUTE OF AMERICA

260 WEST BROADWAY, NEW YORK, N. Y. 10013 / PHONE: (212) 925-7333

August 7, 1973

Mrs. Bortell
Institute for Advanced Study
Princeton, NJ 08540

Dear Mrs. Bortell:

The Archaeological Institute has been advised of a very generous bequest from the estate of Hetty Goldman. Can you by any chance give me a list of the names and addresses of the surviving relatives of Miss Goldman so that we can make our appreciation known to them? I believe I met a few of them at the presentation earlier this year, but I am afraid I have forgotten the names.

I will be most appreciative if you can send this information to me here in New York. I look forward to seeing you this fall and hope you are having a pleasant summer. Kindest regards to Dr. Kaysen.

Sincerely,

Elizabeth A. Whitehead
General Secretary

January 17, 1973

Mr. H. A. Harvey
Art Director
The National Cyclopaedia of
American Biography
1700 State Highway Three
Clifton, New Jersey 07013

Dear Mr. Harvey:

In response to your letter of January 11,
I am enclosing a xerox copy of Hetty Goldman's
signature taken from a letter written in 1950.
I trust this will be suitable for your purposes.

Sincerely yours,

Ruth E. Bortell
Secretary to Dr. Kaysen

The National Cyclopaedia of American Biography



Editorial Offices
1700 State Highway Three
Clifton, New Jersey 07013

January 11, 1973

Mrs. Paul Bortell, Jr.
Institute for Advanced Study
Princeton, New Jersey

Dear Mrs. Bortell:

We are preparing a biography of the late Dr. Hetty Goldman for publication in a forthcoming volume of this Cyclopaedia, and it is hoped that a facsimile of her signature can appear beneath her portrait which is to accompany the text.

Would it be possible to obtain from you a copy of her signature from a canceled check or other document, so it may be copied for reproduction beneath her portrait?

Your cooperation in this matter will be greatly appreciated.

Sincerely yours,

H. A. Harvey
H. A. Harvey
Art Director

HAH:ms

May 5, 1972

HETTY GOLDMAN - Obituary

Dr. Hetty Goldman, a distinguished archaeologist and the only woman to be appointed professor in the Institute for Advanced Study, died on May 4 at her home on 2 Newlin Road, Princeton. She had passed her 90th birthday.

The daughter of Julius and Sarah Adler Goldman, she was born in New York City on December 19, 1881. She received her A.B. degree in English literature from Bryn Mawr College in 1903. She had intended to write, but she "found that she had nothing to say." Characteristically she plunged into various subjects, emerging, under the influence of an uncle, into the rich field of classical scholarship. After working at Columbia and at Radcliffe College and, as Norton Fellow of Harvard University, at the American School of Classical Studies at Athens, 1910-12, she took an A.M. degree at Radcliffe in 1910 and a Ph.D. in 1916. As early as 1910, she organized a small excavation along with Alice Walker Kosmopoulos, in a classical town, Halae, in Central Greece.

-----More

Her love for the Greek people expressed itself during the Balkan Wars, 1912-13, when she volunteered as a nurse in a Greek hospital. After the first World War, Dr. Goldman served as representative of the Joint Distribution Committee reporting on Jewish communities in Saloniki and in the Balkans. Later, she resumed archaeological work, directing excavations for the Fogg Museum of Harvard University in Turkey at a classical town, Colophon. The outbreak of the Graeco-Turkish War in 1922 curtailed these investigations, but the expedition returned in 1925 to finish the preliminary work, clearing a small acropolis and private houses of the classical period.

Dr. Goldman, ever curious, became then more and more absorbed by the problems of prehistory to which she devoted the rest of her long career. As director for the excavations of the Fogg Museum, in 1924-27, she examined Eutresis in Boeotia, a rich site of the Bronze Age. It yielded important information on pottery sequences, domestic architecture, and trade throughout that period. Her interest in trade led her, in 1932, to seek another site that might answer certain problems in that field. In 1932, she travelled to Yugoslavia and excavated under the auspices of the American School of Prehistoric Research at Starcevo and various American Museums. In 1934, she explored possibilities in Turkey, finally settling on Tarsus, in Cilicia. She selected the prehistoric section of that famous city, now called Gözlü Kule, and with the support of Bryn Mawr College, Harvard University, the Archaeological Institute of America, and the Institute for Advanced Study, she conducted excavations from 1934-1948. Final checking and testing after the war finished

this important investigation. After a long bout of serious illness, Dr. Goldman managed, as writer and editor, to bring the publication of the results to completion in 1963.

Dr. Goldman's conscientious and penetrating mind made itself felt on every facet of her life. Her excavations were meticulous, but imaginative in approach; her publications thoughtful. She always maintained a sense of balance between the precision of her observations and the brilliance of her hypotheses. Her books are concise and unassuming, but they are incredibly useful and effective and serve as models for archaeological publications. Perhaps she gave even more as a teacher to the many students and colleagues who never failed to see more clearly and to dig more deeply under her keen eye.

Besides many articles in learned journals on a wide range of subjects, Dr. Goldman's most important works are her excavation reports: Excavations at Eutresis in Boeotia, 1931; Excavations at Gozlu Kule Tarsus, FROM from perhistoric times to the Islamic period. Her teaching activity was slight, at Hunter College and at Johns Hopkins University, but she invited many young students to her excavations. She also received many honors, citations for distinguished archaeological achievement by Radcliffe College and Bryn Mawr College. She was awarded a gold medal for distinction in archaeology by the Archaeological Institute of America in 1966. On her 75th birthday, many students and friends presented her with a volume of essays in her chosen field, entitled The Aegean and the Near East.

THE INSTITUTE FOR ADVANCED STUDY, Princeton, New Jersey
Office of the Director

COPY

In all this busy scholarly career, Hetty Goldman always found time for friends and for humane activities. She sponsored many refugees from Hitler; she helped financially and personally those less fortunate than herself of all creeds and colors; her quiet contributions and tactful interest will never fully be known. She liked to think of herself as a catalyst, helping to draw out or create ideas in others, a role in which she was paramount.

Dr. Goldman is survived by a sister, Mrs. Ashton Sanborn of Cambridge; nieces, Mrs. Frank Mollenhauer and Mrs. Elizabeth Lehmann and Mrs. Robert Moench; and nephews, Thomas and Richard Goldman.

A memorial service will be announced later.

DBT

Submitted by: Mrs. Paul Bortell, Jr.
Institute for Advanced Study 924-4400
At home - 924-3066

Death Notice

Goldman, Hetty - Professor, Institute for Advanced Study, died in
Princeton, N.J. May 4 at the age of ninety. Memorial
service at later date to be announce. No flowers.
Donation to Archaeological Institute of America.

LFM

Dear Mr. Kayser,

Thank you so much for your kind note of sympathy. It means a great deal to know that you at the Institute to which Aunt Hetty was so devoted for so long continue to remember her despite her

recent years of absence.

I in turn continue to have the fondest memories of your beautiful Institute, as it was periodically shown to me by Aunt Metty during her active years.

Many thanks again.

Sincerely yours
Dorothea Mollenhauer

Dear Dr. Kayser,

Thank you for your warm expressions of sympathy. Hetty Goldman found abiding satisfaction and pleasure in the human and scholarly associations she enjoyed at the Institute. We & her family are grateful that she had these rewards in the latter years of her very fruitful life.

Sincerely,

Elizabeth G. Lehmann

6350 Greene St.
Philadelphia, Pa.
May thirteenth.



western union

Telegram

32 4P EDT MAY 8 72 PA078

Q NNE135 (NY 129NN526135)PD CTBTBZV MTWN 0317P EDT05/08/72

ZCZC.05013 V 2127521100 PD TDMT NEW YORK NY 8 230P EDT
CARL KAYSEN DIRECTOR INSTITUTE FOR ADVANCED STUDIES
PRINCETON NJER

BT

WE ARE VERY SORRY TO LEARN OF MISS GODMANS DEATH. PLEASE ACCEPT
OUR DEEPEST SYMPATHY

AMORY HOUGHTON SR JAMES R HOUGHTON.

NNNN(0319P EDT)

PAUL, WEISS, RIFKIND, WHARTON & GARRISON

345 PARK AVENUE

TELEPHONE (212) 935-8000

NEW YORK, N. Y. 10022

CABLE LONGSIGHT, N. Y.
TELEX 12-7831

RANDOLPH E. PAUL (1946-1956)
LOUIS S. WEISS (1927-1950)

JOHN F. WHARTON
ROBERT E. SAMUELS
COUNSEL

WASHINGTON OFFICE
1775 K STREET, N. W.
WASHINGTON, D. C. 20006
TELEPHONE (202) 293-6370
CABLE LONGSIGHT WASHINGTON

WRITER'S DIRECT DIAL NUMBER

935-8366

May 10, 1972

SIMON H. RIFKIND
LLOYD K. GARRISON
HOWARD A. SEITZ
ADRIAN W. DEWIND
RAMSEY CLARK
MORRIS B. ABRAM
MORDECAI ROCHLIN
PAUL J. NEWLON
JOSEPH S. ISEMAN
JAMES B. LEWIS
THEODORE C. SORENSEN
MARTIN KLEINBARD
RICHARD H. PAUL
NORMAN ZELENKO
JOHN E. MASSENGALE
JAY H. TOPKIS
EDWARD N. COSTIKYAN
ROBERT H. MONTGOMERY, JR.
JOHN C. TAYLOR, 3RD
BERNARD H. GREENE
ERNEST RUBENSTEIN
ALLAN S. ECKER
STUART ROBINOWITZ
JAMES L. PURCELL
ARTHUR KALISH
DAVID T. WASHBURN
BERNARD FINKELSTEIN
ARTHUR L. LIMAN
RICHARD R. DAVIDSON
SEYMOUR HERTZ
WALTER F. LEINHARDT
GERALD D. STERN
ANTHONY B. KUKLIN
MARTIN LONDON
DAVID C. BRODHEAD
PETER R. HAJE
LEONARD V. QUIGLEY
ALLAN BLUMSTEIN
NEALE M. ALBERT
JAY GREENFIELD
KEVIN J. O'BRIEN
ALFRED D. YOUNGWOOD
DONALD F. MOORE
JOSEPH E. BROWDY
SIDNEY S. ROSDEITCHER

Dr. Carl Kaysen, Director
The Institute for Advanced Study
Princeton, New Jersey 08540

Dear Dr. Kaysen:

This is just to explain why you have had no response from Mr. Garrison to your telex notifying him of the death of Miss Hetty Godman. He is out of the country and will not be returning to the office until May 22nd.

Sincerely yours,

Marian D. Smiley

Secretary to Lloyd K. Garrison

Hetty Goldman

THE NEW YORK TIMES, SATURDAY, MAY 6, 1972

Dr. Hetty Goldman of Institute For Advanced Study Dies at 90

Special to The New York Times

PRINCETON, N.J., May 5—Dr. Hetty Goldman, an archeologist and the only woman professor at the Institute for Advanced Study, died at her Princeton home yesterday at the age of 90. She was a professor emeritus at her death.

Dr. Goldman's most influential books were "Excavations at Eutresis in Boetia," published in 1931, and "Excavations at Gozlu Kule Tarsus," in 1962. She was also a frequent contributor to scholarly journals.

A 1903 graduate of Bryn Mawr College, where she majored in English, Dr. Goldman had intended to make her career in writing but decided that she "had nothing to say," she once explained. She earned an M.A. from Radcliffe in 1910 and a Ph.D. there in 1916.

She joined the Institute in 1936 and retired 20 years later, on her 75th birthday.

On that occasion many students and friends presented her with a volume of essays, "The Aegean and the Near East," especially prepared in her honor. It included contributions from more than 40 scholars.

Dr. Goldman was awarded a gold medal for distinction in her field by the Archeological Institute of America in 1966.

In 1911, as a fellow in the Archeological Institute of America School of Classical Studies in Greece, she was the



Dorothy Wildins, 1937

Dr. Hetty Goldman

first woman permitted to direct an archeological excavation.

Among the relics uncovered under her direction were terracotta theatrical masks, figurines of gods, and temple rituals and victorious charioteers, lamps used in sanctuaries, clay-lined ovens from an ancient factory, a Hellenistic house with a bathroom and a crystal statuette dated not later than the first millennium before Christ.

Dr. Goldman is survived by a sister, Mrs. Ashton Sanborn of Cambridge, Mass.

May 5, 1972

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Dr. Hetty Goldman, a distinguished archaeologist and the only woman to be appointed professor in the Institute for Advanced Study, died on May 4 at her home on 2 Newlin Road, Princeton. She had passed her 90th birthday.

The daughter of Julius and Sarah Adler Goldman, she was born in New York City on December 19, 1881. She received her A.B. degree in English literature from Bryn Mawr College in 1903. She had intended to write, but she "found that she had nothing to say." Characteristically she plunged into various subjects, emerging, under the influence of an uncle, into the rich field of classical scholarship. After working at Columbia and at Radcliffe College and, as Norton Fellow of Harvard University, at the American School of Classical Studies at Athens, 1910-12, she took an A.M. degree at Radcliffe in 1910 and a Ph.D. in 1916. As early as 1910, she organized a small excavation along with Alice Walker Kosmopoulos, in a classical town, Halae, in Central Greece.

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THE INSTITUTE FOR ADVANCED STUDY, Princeton, New Jersey
Office of the Director

COPY

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Dr. Goldman, ever curious, became then more and more absorbed by the problems of prehistory to which she devoted the rest of her long career. As director for the excavations of the Fogg Museum, in 1924-27, she examined Eutresis in Boeotia, a rich site of the Bronze Age. It yielded important information on pottery sequences, domestic architecture, and trade throughout that period. Her interest in trade led her, in 1932, to seek another site that might answer certain problems in that field. In 1932, she travelled to Yugoslavia and excavated under the auspices of the American School of Prehistoric Research at Starcevo and various American Museums. In 1934, she explored possibilities in Turkey, finally settling on Tarsus, in Cilicia. She selected the prehistoric section of that famous city, now called Gözlü Kule, and with the support of Bryn Mawr College, Harvard University, the Archaeological Institute of America, and the Institute for Advanced Study, she conducted excavations from 1934-1948. Final checking and testing after the war finished

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THE INSTITUTE FOR ADVANCED STUDY, Princeton, New Jersey
Office of the Director

COPY

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THE INSTITUTE FOR ADVANCED STUDY, Princeton, New Jersey
Office of the Director

COPY

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Dr. Goldman is survived by a sister, Mrs. Ashton Sanborn of Cambridge; nieces, Mrs. Frank Mollenhauer and Mrs. Elizabeth Lehmann and Mrs. Robert Moench; and nephews, Thomas and Richard Goldman.

A memorial service will be announced later.

cc: Prof. Sampson

Submitted by: Mrs. Paul Bortell, Jr.
Institute for Advanced Study 924-4400
At home - 924-3066

*master
key
behind
desk
20
24*

May 9, 1972

Dear Ladies:

I write to convey my sympathy on the inevitable close of your Aunt's life. We have, and will always remember her here as a remarkable person as well as a great scholar, and value her long and fruitful association with this Institute.

With deepest sympathy,

Sincerely yours,

Carl Kayser

Mesdames Dorothy Mollenhauer and
Elizabeth Lehmann
2 Newlin Road
Princeton 08540

Miss Goldman's nieces are:

Mrs. Dorothy Mollenhauer

Mrs. Elizabeth Lehmann

They will be in and out of 2 Newlin Road all
this week.

THE INSTITUTE FOR ADVANCED STUDY

PRINCETON, NEW JERSEY 08540

Telephone-609-924-4400

THE DIRECTOR

TO THE INSTITUTE FOR ADVANCED STUDY

It is with great regret that I inform you
of the death of Miss Hetty Goldman, Professor Emeritus
of the School of Historical Studies, on Thursday,
May 4.



Carl Kaysen

May 5, 1972

Miss Goldman's sister:

Mrs. Ashton Sanborn
147 Battle St.
Cambridge 32, Mass.



Telegram

NO. WDS. - CL. OF SVC.	PD. OR COLL.	CASH NO.	CHARGE TO THE ACCOUNT OF	<input type="checkbox"/> OVER NIGHT TELEGRAM UNLESS BOX ABOVE IS CHECKED THIS MESSAGE WILL BE SENT AS A TELEGRAM

Send the following message, subject to the terms on back hereof, which are hereby agreed to

19

TO	Prof. J. R. McCredie	CARE OF OR APT. NO.	
STREET & NO.	Amschool	TELEPHONE	
CITY & STATE	Athens, Greece	ZIP CODE	

REGRET TO INFORM YOU OF DEATH OF HETTY GOLDMAN

LAST NIGHT, MAY 4.

CARL KAYSEN, DIRECTOR

Advanstudy

SENDER'S TEL. NO.

NAME & ADDRESS





Telegram

NO. WDS. - CL. OF SVC.	PD. OR COLL.	CASH NO.	CHARGE TO THE ACCOUNT OF	<input type="checkbox"/> OVER NIGHT TELEGRAM UNLESS BOX ABOVE IS CHECKED THIS MESSAGE WILL BE SENT AS A TELEGRAM
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Send the following message, subject to the terms on back hereof, which are hereby agreed to

19

TO	CARE OF OR APT. NO.
STREET & NO.	TELEPHONE
CITY & STATE	ZIP CODE

REGRET TO INFORM YOU OF DEATH OF MISS HETTY GOLDMAN,
PROFESSOR EMERITUS SCHOOL OF HISTORICAL STUDIES, ON
May 4.

Carl Kaysen, Director
Advanstudy

Sent to all Trustees

SENDER'S TEL. NO.

NAME & ADDRESS

copy

THE INSTITUTE FOR ADVANCED STUDY

PRINCETON, NEW JERSEY 08540

Telephone-609-924-4400

Dec. 19, 1971

THE SCHOOL OF HISTORICAL STUDIES

Miss Hetty Goldman
Professor Emeritus, Institute for Advanced Study
Princeton, New Jersey

Dear Miss Goldman:

We, your colleagues on the faculty of the School of Historical Studies, send you our cordial congratulations on the completion of the 90th year of your age. At the same time we note with pride that 1971 marks the 35th year of your association with the Institute.

Please accept our warmest good wishes for other years to come, and be assured that we think of you often.

September 16, 1971

Dear Professor Goldman:

Although I know that you no longer find it easy to be in active touch with the Institute, I take the liberty of sending you the attached calendar. The photographs have all been taken in the woods and around the buildings of the Institute, and we have produced it as a souvenir for the members of their Institute year. I thought you would enjoy having one.

Sincerely,

Carl Kaysen

Professor Hetty Goldman
2 Newlin Road
Princeton, New Jersey

Attachment

January 3, 1967

Miss Hetty Goldman
2 Newlin Road
Princeton, New Jersey 08540

Dear Miss Goldman:

My wife and I read with great pleasure in the Times, Saturday last, of your reception of the gold medal of the Archeological Institute of America at their Toledo meeting. Please accept our warmest congratulations.

With all good wishes for the New Year,

Sincerely yours,

Carl Kaysen

PRINCETON UNIVERSITY
WORLD ORDER STUDIES PROGRAM
FOUNDERS LUNCHEON

I (we) shall (shall not) be able to attend the luncheon
at The Princeton Club of New York on November 11,
1971, at 12:30 p.m.

NAME

Princeton University PRINCETON, NEW JERSEY 08540
PRESIDENT'S ROOM

September 20, 1971

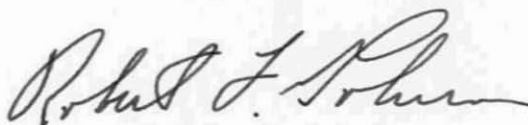
Miss Hetty Goldman
2 Newlin Road
Princeton, New Jersey 08540

Dear Miss Goldman:

It gives me great pleasure to invite you as a Founder of Princeton's World Order Studies Program to a luncheon in New York City on Thursday, November 11, 1971. Commencing at 12:30 p.m., the luncheon will be held at The Princeton Club of New York, 15 West 43rd Street.

Both Professor Black and I hope to share with you at that time some of the initial work and future ambitions of this important Program. Also, I look forward to seeing you and expressing to you personally my sincere appreciation for your commitment as a Founder. Kindly inform us on the enclosed card of your plans to attend.

Sincerely,



Robert F. Goheen

RFG:ed
Enclosures

declined
9-27-71



Robert F. Goldman

Director's Office

Director's Office

Director's Office

THE INSTITUTE FOR ADVANCED STUDY

PRINCETON, NEW JERSEY 08540

SCHOOL OF HISTORICAL STUDIES

January 29, 1971

Mr A. C. Smith, 3rd
One Palmer Square
Post Office Box 627
Princeton, N. J. 08540

Dear Mr Smith:

I have examined the attached bills from the Italian firm LICOSA directed to Miss Goldman, and I have discussed the matter with Miss Goldman.

The bills cover the last two volumes, nos. 20 and 21, of the journal FASTI ARCHAEOLOGICI. Both these volumes have been received by Miss Goldman, and they will be forwarded to Bryn Mawr College to which Miss Goldman had donated earlier volumes of the series. But Miss Goldman wishes to have her continuing order for this journal terminated. I assume that this should be attended to by you. One would write to: Licosa, Libreria Commissionaria Sansoni, Via Lamarmora 45, Firenze, Italy.

The total of the two bills is 36,400 lire of which the dollar equivalent, according to our business office, is \$58.97.

If I can be of any further help in the matter please call on me.

Yours sincerely,

H.A.T.

Homer A. Thompson

Enclosure
bc

Former Fac Goldman
GR Foltiny

1 August 1966

Dear Miss Slaughter:

Thank you for your letter of July 29th, to which I am responding in Dr. Kaysen's absence.

Both Miss Goldman and Dr. Foltiny are away for the summer. I would suggest that when Dr. Bokonyi is in New York he get in touch with them directly. I do not know just when they plan to be back, but our academic year opens on September 26th.

I shall send Miss Goldman and Dr. Foltiny copies of Dr. Bokonyi's resume.

Sincerely yours,

(Mrs. Wilder Hobson)
Acting Secretary to
the Director

Miss Sally Slaughter
Institute of International Education
809 United Nations Plaza
New York, New York 10017

cc Miss Goldman
Dr. Foltiny



Institute of International Education

809 UNITED NATIONS PLAZA, NEW YORK, N.Y. 10017

copy to: Miss Goldman
Dr. Foltiny

July 29, 1966

The Director
Institute of Advanced Study
Princeton University
Princeton, New Jersey

Dear Sir:

I am writing you in reference to Dr. Sandor Bokonyi, Museologist-in-Chief of the Hungarian National Museum, who has received a fellowship to visit the United States for ten months of professional study under the Ford Foundation's Hungarian Exchange Program. The Institute of International Education is responsible for administering his fellowship.

Enclosed you will find several copies of Dr. Bokonyi's resume. As you will note, he is interested in studying the remains and representations of animals in the United States both those unearthed during American excavations in the Middle East and those that are directly related to the American continent.

During the last half of September and during October, Dr. Bokonyi will be located in New York City where he will be studying collections at Columbia University, the Metropolitan Museum of Art, and the Natural History Museum. At this time he would like very much to have the opportunity of meeting Professor Hetty Goldman and Dr. S. Foltiny of the Institute for Advanced Study and seeing any of the collections which Princeton might have to offer in his field.

I am writing, therefore, to see if you would talk with both Dr. Foltiny and Professor Goldman to see if they are interested in meeting Dr. Bokonyi, and, if so, to have them set an appropriate date.

I look forward to hearing from you and wish to thank you for whatever assistance you can give us.

Sincerely yours,

(Miss) Sally Slaughter
Program Specialist
Special Projects and Arts
Department

Enclosures

INSTITUTE OF INTERNATIONAL EDUCATION
809 UNITED NATIONS PLAZA
NEW YORK, NEW YORK 10017

RESUME

NAME: Sandor BOKONYI HOME COUNTRY: Hungary

HOME ADDRESS: Rumbach u. 20-22 Budapest VII, Hungary MARITAL STATUS: Married; no children

DATE AND PLACE OF BIRTH: March 17, 1926; Vallaj, Hungary

CURRENT POSITION: Museologist-in-Chief, Hungarian National Museum, Budapest

EDUCATION: University for Agrarian Sciences, Budapest, 1950 - Degree in Veterinary Science
University for Agrarian Sciences, Budapest, 1960 - V.M.D. Degree
Hungarian Academy of Sciences, Budapest, 1960 - Candidate's Degree

PREVIOUS EXPERIENCE: 1949 - 1950 - Assistant, Natural History Museum, Budapest
1950 - 1951 - Assistant, Centre of Museums and Monuments, Budapest
1952 Lecturer in Historical Zoology, Eotvos Lorand University

TRAVEL ABROAD: Studies on the domesticated animals of East and Southeast Europe: Yugoslavia, 1957, 1965; Czechoslovakia, 1959; Bulgaria, 1960; Poland, 1960, 1962
Studies on the Iron Age horses of Central and East Europe: USSR, 1960; Austria, 1960; West Germany, 1958, 1963; Switzerland, 1964; East Germany, 1965
Studies on the biological relations of domestication: West Germany, 1961, 1963

LANGUAGES: English, German, Italian

FIELD OF STUDY: History of Domesticated Animals of the Middle East and America

PROGRAM INTERESTS: 1) To study the remains and representations of animals unearthed during the latest American and British excavations in the Middle East
2) To study the remains of wild mammals which can be considered as ancestors of the domesticated animals found in the Middle East
3) To study the remains of animals found in the archaeological sites of the United States and Britain with regard to the pre-Columbian domesticated animals of America

-2-

- 4) To study the work of an American institute dealing with the genetic problems of domesticated animals and their wild ancestors

SPONSOR: Ford Foundation

PROJECT
NAME: Hungarian Exchange Program

DATES OF
AWARD: September, 1966 to June, 1967 (ten months)

- PUBLICATIONS:
- 1) Data on Iron Age Horses of Central and East Europe, in English, Bulletin of the American School of Prehistoric Research, in print.
 - 2) Zalaver (with A. Sos), in German, Publishing House, Hungarian Academy of Sciences, Budapest, 1963.
 - 3) Neolithic Animals in Poland and Hungary, I. The Domestic Cattle (with M. Kubasiewicz), in German, Budapest-Szczecin, 1960.
 - 4) "Studies on Metacarpals of Domestic and Wild Cattle," in German, Zeitschr F. Tierzucht. u. Zuchtrabiol, 81, 1965, pp. 330-347.
 - 5) "The History of the Aurochs in Hungary and the Problem of Domestication of Cattle," in German, Acta Arch. Hung., 14, 1962, pp. 175-214.
 - 6) "The Evolution of the Domesticated Fauna of Hungary in the Middle Ages," in German, Zeitschrift fur Tierzuchtung und Zuchtungsbiologie, 77, 1962, pp. 1-15.
 - 7) "The Early Alluvial Vertebrate Fauna of Hungary," in German, Acta Arch. Hung., 11, 1959, pp. 39-102.
 - 8) "Data about the Occurrence of the Turkey in Europe before the Time of Columbia," (with D. Janossy) in Hungarian and English, Aquila, 65, 1958, pp. 265-269.
 - 9) "A Pleistocene Ass Species in the Neolithic of the Great Hungarian Plain," in German, Acta Arch. Hung., 4, 1954, pp. 9-24.
 - 10) "The Scythian Horses of Szentos-Vekerzug, I-III," in French, Acta Archaeologica Hungarica, 2, 1952, pp. 93-114; 4, 1954, pp. 173-183; 6, 1955, pp. 23-31.



Institute of International Education

809 UNITED NATIONS PLAZA, NEW YORK, N.Y. 10017

August 11, 1966

Mrs. Wilder Hobson
Acting Secretary to the Director
The Institute for Advanced Study
Princeton, New Jersey

Dear Mrs. Hobson:

Thank you very much for your letter of August 1st concerning
Dr. Sandor Bokonyi.

As you suggest, since both Miss Goldman and Dr. Foltiny are away
for the summer, we are asking that Dr. Bokonyi get in touch with them
directly in mid or late September.

Thank you very much for your assistance.

Sincerely yours,

Sally Slaughter

(Miss) Sally Slaughter
Program Specialist
Special Projects and Arts
Department

8/22/66

*cc to Dr. Foltiny
Miss Goldman*

INSTITUTE OF INTERNATIONAL EDUCATION
809 UNITED NATIONS PLAZA
NEW YORK, NEW YORK 10017

RESUME

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HOME ADDRESS: Rumbach u. 20-22 Budapest VII, Hungary MARITAL STATUS: Married; no children

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TRAVEL ABROAD: Studies on the domesticated animals of East and Southeast Europe: Yugoslavia, 1957, 1965; Czechoslovakia, 1959; Bulgaria, 1960; Poland, 1960, 1962
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 - 10) "The Scythian Horses of Szentcs-Vekerzug, I-III," in French, Acta Archaeologica Hungarica, 2, 1952, pp. 93-114; 4, 1954, pp. 173-183; 6, 1955, pp. 23-31.

Fze Goldman

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This is a fast message unless its deferred character is indicated by the proper symbol.

WESTERN UNION TELEGRAM

W. P. MARSHALL, PRESIDENT

SYMBOLS

DL=Day Letter

NL=Night Letter

LT=International
Letter Telegram

1201

The filing time shown in the date line on domestic telegrams is STANDARD TIME at point of origin. Time of receipt is STANDARD TIME at point of destination

rec'd. 9-8-64 in Mr. Morgan's office

From: Keene Valley
To: Dr. Oppenheimer

Please inform Dr. Oppenheimer greatly regret but owing to unexpected developments I cannot fulfill promise to go to Vassar October 16.

Hetty Goldman

CROSS REFERENCE

FILE: *Faculty - Goldman*

RE: *Institute's representative to Pres. inauguration
at Vassar College 10-16-64.*

LETTER DATED:

SEE: *Faculty - Morse*

February 25, 1964

Dear Mrs. Soghor:

In answer to your letter of February 22, we are sorry to inform you that we neither have this book available for purchase by you nor can we tell you who distributes the book. We suggest that you contact the publisher, J. J. Augustin, Locust Valley, New York for the information you desire on The Aegean and the Near East by Saul S. Weinberg.

Sincerely,

(Mrs. J. R. Haymes, Jr.)
Office of the Director

Mrs. William Soghor
335 East 90th Street
New York, New York
10028

335 East 90 Street
New York, New York
10028
February 22, 1964

Institute for Advanced Study
Princeton, New Jersey

Gentlemen:

I am trying to locate a book which I believe was published under your auspice. It is a collection of essays gathered by Saul S. Weinberg, entitled The Aegean and the Near East; studies presented to H Hetty Goldman. It was published by J. Augustin, Locust Valley, New York, in 1956.

Is it possible to purchase this book from you? If it is not possible, can you tell me who distributes the book?

Very truly yours,
Christine L. Soghor
Mrs. William Soghor

Former Fac Goldman

1 November 1963

Dear Hetty:

Thank you for bringing in the papers about the International Union of Prehistoric and Protohistoric Sciences. My own impression is that to contribute to making a visit to the Southwest possible is not really a proper charge on the Institute, and unless you strongly feel that it is, or feel yourself engaged in the undertaking, I would prefer not to become involved. Of course, I would be glad to talk with you about this, or anything else, whenever you can.

Cordially,

Robert Oppenheimer

Professor Hetty Goldman
The Institute for Advanced Study

Miss Goldman brought these papers in. She thinks the proposal interesting, but is not personally involved.

It is a question of raising some \$50,000 from various American institutions, with a suggested \$5,000 to \$10,000 from the Institute.

The memos were sent to her by a former assistant of hers, Robert W. Ehrlich, now professor at Brooklyn College, who could supply more information if needed.

I told Miss Goldman that we would be in touch with her when you had seen the papers.

10/17/61

Pat Sherr stopped in to give us a report on Miss Goldman. She said that just today she has taken a turn for the better; that she has been very ill in the last week.

She had had a diagnosis of a heart malfunction which interferes with circulation in the brain, and was not responding well to the digitalis. Her doctor was about to put her in the hospital here for more controlled treatment and tests when the diverticulitis cropped up. After a week in the Princeton hospital a NY surgeon was called in, and it was decided to move her to NY, Lenox Hill hosp. She was so weak on arrival there that any question of surgery was shelved, and they have been giving intravenous feeding. As of today, that has been stopped, and she is sitting up. Pat did not seem to know whether surgery was still thought of, some time in the future when she would be strong enough. Pat said she felt sure that Miss Goldman would not be back here for quite a long time.

Miss Goldman has two nēces, one in NY whose name Pat Sherr does not know, and Mrs. Elizabeth G. Lehmann, Johnny's Way, West Chester, Pa. Mrs. Lehmann's note of thanks for the flowers was postmarked in NY, but we do not have an NY address for her.

Miss Goldman's Princeton doctor is Blumenthal.

December 19th will be her 80th birthday.

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R. MIRIAM BROKAW, *Managing Editor* · KENNETH F. COOK, *Accountant*

August 24, 1956

Dr. J. Robert Oppenheimer
Institute for Advanced Study
Princeton, New Jersey

Dear Dr. Oppenheimer:

I hope you are pleased at the appearance of the second volume of Miss Goldman's EXCAVATIONS AT GOZLU KULE: TARSUS. It has been a long and complicated job for us, but we feel that it came out very well in every way. We have heard from Miss Goldman, and she appears to be quite pleased.

I am writing now to ask for payment of the subvention for the book in the amount of \$14,000, as agreed in our letter agreement of March 17, 1955. We shall be glad to have payment at your convenience.

It will now be interesting to watch for reviews of the book. I am sure it will have an excellent reception. We are proud to be the publishers of Miss Goldman's work, and grateful for the support of The Institute for Advanced Study in publishing it.

Sincerely yours,

Herbert S. Bailey, Jr.

HSB:mg

M. Morgan
RO says Yes
Return to R.O.

Hetty Goldman:

Cliff Manor Motor Hotel
5900 North Oracle Road
Tucson, Arizona

Farmer Fae Goldman

11/17/61

sent flowers to Miss Goldman at Lenox Hill Hospital, with card: "Delighted with the good word. Keep it up. Love. Kitty and Robert"

small yellow and bronze chrysanthemums.

Fae Goldman

Pat Sherr stopped in with a message about
Miss Goldman.

She leaves Lennox Hill Hospital on Friday
morning, to go to Stanhope Hotel, 5th and 81st,
where she will be for perhaps a month, with a
registered nurse.

Miss Goldman would very much appreciate visitors.

12/1/61

*Goldman
7-2-56*

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PRINCETON · NEW JERSEY

President

HENRY A. LAUGHLIN

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R. MIRIAM BROKAW, *Managing Editor* · KENNETH F. COOK, *Accountant*

August 9, 1956

Dr. Robert Oppenheimer
The Institute for Advanced Study
Princeton, New Jersey

Dear Dr. Oppenheimer:

Since Mr. Bailey is on vacation, I am writing just to let you know that the second volume of the Excavations at Gözli Kule, Tarsus, by Miss Goldman, is in (by now you may have received the copy we sent you), and that we shall publish it on August 27th.

Sincerely yours,

R. Miriam Brokaw

R. Miriam Brokaw

RMB:mg

Goldman

THE INSTITUTE FOR ADVANCED STUDY
SCHOOL OF HUMANISTIC STUDIES
PRINCETON, NEW JERSEY

March 14, 1950

Dr. Robert Oppenheimer, Director
The Institute for Advanced Study

Dear Dr. Oppenheimer:

Ever since I became a member of the faculty of The Institute for Advanced Study it has been my intention to give the Institute the archaeological library which I brought with me. It consists of about a thousand volumes and in the purchasing of new books by the Institute none has been duplicated.

However, I was naturally not ready to do this until I saw what arrangements would be made for housing our growing library adequately. Now, however, that the Institute has taken up the problem and is solving it in a way which, at least for the present, will guarantee the proper care and handling of the books I take great pleasure in making this gift.

My association with the Institute has been for me a very satisfying and helpful experience and although I do not consider the gift of my personal library as in any way an adequate return, it does signify my pleasure at being one of the group of scholars of the Institute.

I do not know whether any legal procedure is necessary or whether my letter will be adequate. I will be glad to go through any necessary formalities but I should like, if possible, to let my gift rest upon this letter.

Very sincerely yours,

Hetty Goldman

Hetty Goldman

HG:W

THE INSTITUTE FOR ADVANCED STUDY
OFFICE OF THE DIRECTOR
PRINCETON, NEW JERSEY

*Joe
Goldman*

October 23, 1950

Dear President Froman:

Thank you for your note of October 19th. I can propose the name of Professor Hetty Goldman, Professor Emerita at the Institute for Advanced Study, whose great work on Tarsus is in press and about to emerge.

With every good wish,

Robert Oppenheimer

Lewis A. Froman, President
Russell Sage College
Troy, New York

RUSSELL SAGE COLLEGE
TROY, NEW YORK

OFFICE OF THE PRESIDENT

October 19, 1950

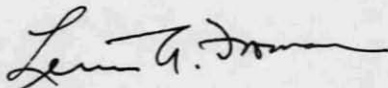
Dr. Robert J. Oppenheimer
Director, Institute for Advanced Study
Princeton, New Jersey

Dear Dr. Oppenheimer:

Russell Sage College normally confers two honorary degrees upon women at its June Commencement. We are wondering if there are any women now at the Institute whom you could recommend, or if you are acquainted with women who are doing high level research at the present time but are not necessarily connected with the Institute?

Any information you can give us will be greatly appreciated.

Very truly yours,



Lewis A. Froman
President

LAF:jh

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March 17, 1955

Dr. J. Robert Oppenheimer
Institute for Advanced Study
Princeton, New Jersey

Dear Dr. Oppenheimer:

Following your telephone call about TARSUS, Volume II, by Miss Goldman, I consulted the members of our faculty Editorial Board, and in view of the excellent reception of Volume I, and the other factors which you mentioned, I received permission to dispense with our regular scholarly reading in this case. I had previously received approval of our Trustees, subject to final approval by the Editorial Board, so we are now in a position to go ahead.

I will outline the conditions under which our Trustees felt we would be able to publish, and I hope these will seem reasonable and satisfactory to you:

The estimated manufacturing cost of 400 sets is \$14,000, and we ask you to subsidize publication in this amount. The book would be priced at \$36, like Volume I.

In order to cover our non-manufacturing publication cost, we would want to retain the receipts from sales of the first 150 copies, and we would expect to share the receipts from sales beyond 150 copies at the rate of 50% to the Institute and 50% to the Press.

I hope you will find these arrangements satisfactory, and if there are any questions I would be glad to talk with you further. I am enclosing an extra signed copy of this letter, and if you approve the terms as outlined please sign at the bottom and return to me.

I will add that we are, of course, very proud to be the publishers of Miss Goldman's volumes, and although it is not possible to produce such a book rapidly, we will keep in mind Miss Goldman's desire to see it published as soon as possible.

Sincerely yours,

Herbert S. Bailey Jr.
Herbert S. Bailey, Jr.

HSB/eje

R. O

4 October 1954

Memorandum to Mr. Morgan:

This will authorize you to charge the Publications Fund and pay \$100. to Fred Matson of Penn State College, who has done an appendix for Volume 2 of Miss Goldman's Tarsus.

Robert Oppenheimer

Copy to Miss Goldman

April 29, 1950

Dear Miss Goldman:

At the annual meeting of the Board of Trustees of the Institute for Advanced Study on April 21, 1950, the Board instructed me to accept on their behalf the gift of your library to the Institute, and to express to you their profound appreciation and gratitude.

We all hope that your library may serve to stimulate, encourage and help future work at the Institute in the field to which you have made such vast contributions. It is in this spirit that we accept your gift.

Sincerely,

Robert Oppenheimer

Miss Hetty Goldman

THE INSTITUTE FOR ADVANCED STUDY
OFFICE OF THE DIRECTOR
PRINCETON, NEW JERSEY

March 14, 1950

Dear Miss Goldman:

Dr. Oppenheimer is now away from the Institute, and he may not be back until the weekend; but he will see your letter promptly on his return. I know how pleased Dr. Oppenheimer will be.

Goldman

THE INSTITUTE FOR ADVANCED STUDY
PRINCETON, NEW JERSEY

17 February 1955

Memorandum to Dr. Oppenheimer:

I have had a second, and more satisfactory, telephone conversation with Mr. Bailey of the Princeton Press. He told me--unofficially, since it must be approved by his Committee sometime early in March--that the cost of Tarsus, Volume 2, would be something over \$13,000. This represents a slight saving over Volume 1. I do not personally know whether this is adequate, for the saving in the cost of the text volume must be balanced against an increase in the number of plates by something over 100.

Hetty Goldman.

Hetty Goldman

THE INSTITUTE FOR ADVANCED STUDY
PRINCETON, NEW JERSEY

School of Historical Studies

1 October 1954

Memorandum to Dr. Oppenheimer:

From Miss Goldman

Dear Robert:

There will be a brief appendix to Volume 2 of Tarsus, consisting of a report on the technical aspects of some of the pottery. Fred Matson of Penn State College has done it for us, and he is about the best man in the field. I told him that I thought we would reimburse him for his laboratory expenses in refiring and so forth. These amount to about \$75, he tells me, but I think we should perhaps make the check slightly more liberal - say \$100. If you agree, would you let me have your OK?

Hetty Goldman

OK

RO

Charge Publications

June 9, 1949

Miss Hetty Goldman
C/O Mrs. Ashton Sanborn
147 Brattle Street
Cambridge 38, Mass.

Dear Miss Goldman:

Thank you for sending us the arrival notices and freight bills. The Customs Broker has asked that you fill out the enclosed form and sign it. He is going to let us know when the shipment arrives so that Miss Mellink can go and see it through.

I suppose you have heard about the poor Exmouth. I haven't heard in the last day or so what has happened, but it sounded like a bad accident.

Sincerely yours,

(Mrs. John D. Leary)
Aide to the Director

Copy: Mr. Bradley

Here are two arrival notices and freight bills in duplicate that Miss Goldman sent me. I suppose they should go to the Customs Broker too.

MRS. ASHTON SANBORN - 147 BRATTLE STREET - CAMBRIDGE 38, MASS.

Dear Mrs. Leary;-

I am returning the enclosed
papers in case they are needed.

Cordially,

Hetty Goldman

June 3rd 1949

7 -

THE INSTITUTE FOR ADVANCED STUDY
PRINCETON, NEW JERSEY
3/25/49

Dr. Oppenheimer:

Miss Goldman would like to have up to \$1500. made available to her next year to have plates (original) drawings for her next volume on Tarsus. She says this can be done more economically by employing help in New York; sometimes in Princeton; rather than a regular member of Institute staff.

Should \$1500. be included in budget for her as well as Dr. Lowe?

Yes - R O

EWL

Gold LI to include —
make separate item.

THE INSTITUTE FOR ADVANCED STUDY
PRINCETON, NEW JERSEY

OFFICE OF THE DIRECTOR

December 1, 1948

*(See file - 74 advised Mellink)
member file -*

Dear Miss Goldman:

Dr. Oppenheimer has asked me to write to you about the matter of Miss Mellink's visa. From your letter and the Consular attachment it is not clear just how we should request this visa. It is Dr. Oppenheimer's suggestion that you formulate a statement for his signature to the veracity of which you can subscribe. He will then send it immediately to the Consul at Izmir.

We cannot, of course, state that Miss Mellink will be engaged as a member of the faculty; but it is true that her salary is not paid "from an endowment for scholarship or fellowship". It is a taxable salary, as is that of the faculty, paid for services rendered. There have been research assistants at the Institute who were granted visas under Section 4(d). One was here last year. But apparently each Consul has full discretion in the granting of these visas, and they differ considerably in their judgments.

It would obviously help matters if it could be stated that Miss Mellink is to be connected with the Institute in order to confer the benefits of her knowledge upon the members rather than to pursue her own studies. But we do not know whether this could be truthfully implied.

So far as we know, there is only one other type visa that might be possible. We have been advised recently that certain Visitor's visas (under Section 3(2)) carry with them permission to work for a salary. These are apparently unusual. And, of course, they have to be renewed periodically.

I should like to add a word about the housing problem. We have been unable to get an apartment; the few we did get last summer could not be held. But there is available two nice, if small, rooms - bedroom and sitting room - and bath in the home of Mrs. Harley Lutz, 56 Battle Road, for the second term. The rent is \$75. a month. Mrs. Lutz would supply a hotplate for light cooking. She is going south but her daughter will be in the house three or four days a week; the remaining days Miss Mellink could probably use the kitchen. It seems expensive to me, but the alternative would be a room downtown. If Miss Mellink is interested, would you let me know right away? If not, would you let me know what you wish me to do about a room. I was sorry I did not get a tenant for your house, but nothing suitable came up.

Yours sincerely,

(Mrs. John D. Leary)
Aide to the Director

Miss Hetty Goldman
American Expedition
Tarsus P.K. 15
Turkey

7
H Goldman

February 9, 1948

Dear Miss Goldman:

We have been concerned that work done over the last years by members of the Institute should not be unduly delayed in publication. Wherever possible and necessary, we would like to help by supporting such publication. I myself am eager that you should see your work on Tarsus through the presses as soon as possible, and I have told Datus Smith of the Princeton Press that we will give him the necessary money. A budget allocation which should cover this will be available in 1948-1949 and 1949-1950.

In order to move matters along the Press has prepared a contract form for our signatures. To me it seems satisfactory. Will you examine it, make any suggested revisions that you would like, and either sign the three copies or send them back to us with your comments. I think that in this way we will prevent further delays in bringing out your work.

With all warm good wishes and the hope that you will be with us at the Institute before long,

Yours sincerely,

Robert Oppenheimer
Director

Miss Hetty Goldman
Hotel Samarkind
Santa Barbara, California

RO:L

Copy: Datus C. Smith, Jr.

Enc. 3 copies - memorandum agreement between Princeton Press
Hetty Goldman and Institute - dated 2/2/48

March 16, 1948

Memorandum to Miss Trinterud:

Attached are the original contract for publication of Miss Goldman's Tarsus book by the Princeton University Press, and the new one, dated February 2, 1948, which supersedes it.

The Director met with Miss Goldman and Mr. Smith today, and it was agreed that \$7,000. of the amount to be paid by the Institute would be forthcoming during the fiscal year 1948.

(Mrs. John D. Leary)
Aide to Director

Contract: —
\$14,000 Total subsidy
1,500 paid
5,500 due when
composition
commences
7,000 on publication

Note for P.O. file —
Miss Goldman requested
an assistant for
next term. The Director
promised to consider it.

THE INSTITUTE FOR ADVANCED STUDY

Founded by Mr. Louis Bamberger and Mrs. Felix Fuld

PRINCETON, NEW JERSEY

SAMARKAND HOTEL,

Santa Barbara, Calif.
February 17, 1948.

Dr. Robert Oppenheimer
Institute for Advanced Study
Princeton, New Jersey.

Dear Dr. Oppenheimer:

I was very glad to receive your letter and to know that the question of my book has been so favorably considered. I am deeply appreciative of the generosity of the Institute and as far as I can judge, the contract seems satisfactory. I shall put off signing it, however, until I return to the Institute, as I expect to be back no later than the first week of March and the slight delay can hardly affect the publication, which has already been so long delayed.

I am somewhat puzzled about what has actually happened. Perhaps you know that the book was already announced in their catalogue for publication in the Fall of 1947 and some progress was made in setting up the plates before I left for Turkey. After I left, Dr. Aydelotte wrote me that they had settled the financial question with the Press and after I got out of the hospital in September, I communicated with them and received some further proofs of plates. Since then, I have heard nothing, although I expected to have proofs sent to me while I was away.

I look forward with eagerness to my return to the Institute and hope that there will be no more delays or difficulties.

Very cordially yours,

Hetty Goldman

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EDITH A. CRAY, *Service Manager* • HERBERT S. BAILEY, JR., *Science Editor* • MARGOT CUTTER, *Fine Arts Editor*

February 3, 1948

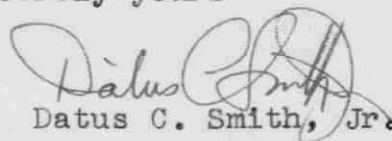
Mr. J. Robert Oppenheimer
Institute for Advanced Study
Princeton, New Jersey

Dear Mr. Oppenheimer:

Following my letter to you of January 5, and your positive and greatly appreciated response by telephone a couple of days later, we have followed out the two-point program which you suggested and (1) have assured ourselves that Miss Hetty Goldman's manuscript EXCAVATIONS AT GÖZLÜ KULE: TARSUS is now in its complete form and except for the retyping now going forward will not be changed in any important particular before publication; (2) we have prepared for your consideration a specific publishing arrangement in line with the general arrangement I suggested in my letter of January 5.

The easiest way of presenting the publishing proposal seemed to be by means of a draft contract. And on the chance that the draft might possibly be satisfactory as it stands, I have signed all three copies. But I do not really imagine that it will be entirely suitable without any change, so I hope you will feel entirely at liberty to suggest any alterations that seem to be advisable.

Sincerely yours


Datus C. Smith, Jr.

DCS-B

April 29, 1947

Samuel D. Leidesdorf, Esq.
125 Park Avenue
New York 17, New York

Dear Mr. Leidesdorf:

The question of an additional \$1,000 for Miss Goldman's book was left by the Trustees to you and me with power. I have thought very carefully over the whole problem and am prepared to recommend to you that we make this grant. Miss Goldman acted as a Professor at the Institute for many years on a nominal salary. She is an outstanding scholar in her field. Responsibility for publication of scholarly results is one which it could well be argued ought to be assumed by the Institute. I have never been willing to recommend a comprehensive scheme which would cost many times this amount per year but I do think it right that we should come forward to meet this need.

In this connection, it is well to remember that Miss Goldman retires without any pension and that the total amount of our payments to her and on her behalf, if averaged up for the whole period of her Professorship, would be less than the payments to many Members. I enclose a carbon of this letter and if you agree you need only initial it and return it to me and I will inform the Princeton Press that the payment will be made.

With kindest regards, I am

Yours sincerely,

Frank Aydelotte

Copy to Miss Miller

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IRVING M. UPDIKE, *Business Manager* • EDITH A. CRAY, *Service Manager*

April 12, 1947

Miss Bernetta A. Miller
Institute for Advanced Study
Princeton, New Jersey

Dear Miss Miller:

Thank you for your letter of the 9th, regarding the problem of Miss Goldman's book. I will rehearse the essential facts briefly, and if you think further information would be useful to Mr. Aydelotte please let me know.

The original agreement between the Institute and the Press was that the Institute would undertake to provide a subsidy totalling \$4,500, part of this to come from sources other than the Institute itself. You have already turned over to us a total of \$1500, of which \$500 represented a contribution of Bryn Mawr College and \$1,000 a contribution of the Archaeological Institute of America. Under the terms of the original agreement that would accordingly leave \$3,000 yet to come.

The cost of the book has increased alarmingly since the time when we made the agreement. Part of this is a function of rising printing costs, but as we do not operate under the principles of "we'll tell you later what it will cost" practiced by building contractors, we do not propose reopening that question.

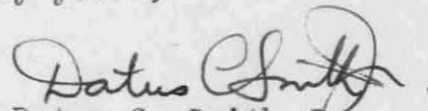
But in one important particular there is a large increase in cost resulting not from increased prices but from changed specifications -- changed at Miss Goldman's wish.

This reference is to the illustration section. The original plan was for the equivalent of 134 plates, including the "plans". Assuming that there are to be no illustrations for Chapter II, the total illustration has already grown to 173 plates, or 39 more than the original estimate. In addition there have been substantial extra charges for extra photographic work. In total effect, the cost of the illustration section will be something like \$1800 more than originally estimated, without any allowance for increased prices. Happily, however, we allowed an item of \$500 for

expansion of the illustration section, so that it will not be necessary for us to ask additional subsidy to the full amount of our increased cost. We shall be glad to accept an additional subsidy of \$1,000 as covering the increased cost resulting from changed specifications, and go ahead with the book on that basis.

If this should be acceptable to the Institute, I do not think it will be necessary to draw a new agreement. Simply a note from you, stating that the additional amount will be paid upon publication, will be entirely sufficient, as far as we are concerned.

Sincerely yours,


Datus C. Smith, Jr.

DCS-B

JR's
Files

February 18, 1947

Mr. Datus C. Smith, Jr.
Princeton University Press
Princeton, N.J.

Dear Mr. Smith:

I am enclosing two checks totalling \$1500.00 to be applied toward Professor Hetty Goldman's book, "The Excavations at Gössu Kule: Tarsus".

The one check of \$500, #7534, of November 11, 1946, represents the Bryn Mawr College contribution.

The Institute for Advanced Study check for \$1,000.00 represents the Archaeological Institute of America's subvention. As their check was made payable to the Treasurer of the Institute for Advanced Study, I forwarded to our Treasurer their check and am sending you our check in its place.

Very sincerely yours,

Bernette A. Miller,
Director's Office

BAW/rbe

February 14, 1947

Professor Richard Stillwell
McCormick Hall
Princeton University
Princeton, New Jersey

Dear Professor Stillwell:

I wish to thank you for your letter of February 11th enclosing the check of the Archaeological Institute for \$1,000 which represents the payment in full of the subvention voted by the Archaeological Institute toward the cost of publication of Miss Hetty Goldman's book on Tarsus now in the hands of the Princeton Press. It may interest you to know that Bryn Mawr College has contributed \$500 toward the publication of this book and that the Trustees of the Institute for Advanced Study have voted \$3,000 for the same purpose, making up the needed \$4,500.

With hearty appreciation of the generosity of the Archaeological Institute, I am

Yours sincerely,

Frank Aydelotte
Director

Copy to Professor Meritt
Miss Miller
Mrs. Rosenfeld



ARCHAEOLOGICAL INSTITUTE OF AMERICA
PRINCETON SOCIETY

February 11, 1947

Dr. Frank Aydelotte,
Institute for Advanced Study,
Princeton, New Jersey.

Dear Dr. Aydelotte:

As Chairman of the Committee on Technical Publications I take great pleasure in transmitting to you a check for one thousand dollars (\$1000.00) drawn by the Archaeological Institute of America to the order of the Institute for Advanced Study. This sum represents the amount in full of the subvention voted by the Archaeological Institute toward the cost of publication of Miss Hetty Goldman's book on Tarsus, now in the hands of the Princeton University Press.

I should appreciate it very much if, in your acknowledgement, you would specify the amount and purpose of the subvention so that I may forward it to the Treasurer of the Archaeological Institute for his records.

Sincerely yours,

Richard Stillwell

Richard Stillwell
Mc Cormick Hall,
Princeton, N.J.

Enclosure

Copy to Prof. Meritt
Miss Miller
Mrs. Rosenfeld

Check to Miss Miller

According to this letter \$4,000
(\$3000 plus \$1000) ~~is~~ still payable
on account of Miss Goldman's book.

B. A. Miller
4/16/47

C O P Y

PRINCETON UNIVERSITY PRESS

January 16, 1947

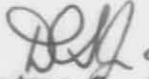
Miss Hetty Goldman
Institute for Advanced Study
Princeton, New Jersey

My dear Miss Goldman:

I understand from Miss Cutter that you are planning to leave the country about February 5, and I wonder if there is anything further that should be done before you leave in connection with securing the additional funds to make possible accommodation of the expanded illustration section for your book? In my letter to you of December 20 I indicated that I thought the cost was running somewhat more than \$1,000 over the former estimate (that is, about \$1,000 over the estimate including \$500 leeway, or \$1,500 over the estimate without leeway). That fact is now confirmed, and although the amount required will exceed \$1,000, the Press will be thoroughly content with an increase of just \$1,000 over the amount that the Institute has previously agreed to provide.

I think you have the relevant information in my letters of December 20 and December 24. To rehearse it briefly, however: the original plan was for 134 plates, which included the plans. Assuming that there are to be no illustrations for Chapter II, we now have 173 plates including the plans, or 39 plates more than the original estimate. In addition there have been substantial charges for extra photographic work -- \$575 to date, and some undetermined amount (presumably somewhat less than that) yet to be met. In total effect, I believe that the illustration section is going to cost something like \$1800 more than originally contemplated. However, as you know, we have provided an allowance of \$500 leeway in the budget for illustrations, so that a \$1,000 addition to the subsidy will bring the thing within reaching distance for the Press.

Sincerely yours,


Datus C. Smith, Jr.

DCS-B

P.S.*** Dictated before receipt of your recent letter, from which I note that you are leaving earlier than this.

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January 16, 1947

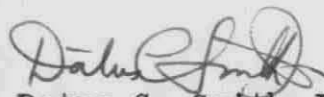
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Sincerely yours,


Datus C. Smith, Jr.

DCS-B

* P.S.** Dictated before receipt of your recent letter, from which I note that you are leaving earlier than this.

C
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14 January 1947

Dear Mr. Smith:

I am now very certain that I shall not be here for any conference that you may have with Dr. Aydelotte, as my time of sailing is set for January 30th and his return from the south for about the same date. I regret this but I am very sure that everything can be arranged satisfactorily between you, Dr. Aydelotte, and Miss Jones. I realize that there has been an increase in the number of plates, but I do feel that the amount of work done by the Meriden Company was fully noted before our agreement was made and that there could not have been anything unexpected, especially as Miss Jones and I made a very great and I think successful effort to eliminate some of the more difficult problems.

I want to give you my Tarsus address in case you wish to communicate with me directly:

Miss Hetty Goldman
American Expedition
Tarsus, Turkey

All mail must be sent to me by air as ordinary communications take from two to three months in transit. Proofs should go to Miss Frances Jones at McCormick Hall.

Very sincerely yours,

Mr. Datus C. Smith, Jr.
Princeton University Press
Princeton, New Jersey

HG:lbr

COPY

Comment by Meriden Gravure Company
on
Extra Photographic Work
for
Book on Gozlu Kule

On receipt of the material in Meriden we had the follow-
in to do:

1) Inspect Miss Goldman's negatives against the existing photographic prints to see if new photographic prints were desirable as copy.

2) We made new photographic prints from Miss Goldman's negatives where we felt we could improve the quality of the copy.

3) We remounted the new photographic prints onto the plates of the ones we were discarding.

4) We retouched the backgrounds of some of the photographic prints where necessary in order to meet the requirements of the plate.

5) We had additional time for painting-out the background on a large number of the plates with a great many figures. This painting-out time was additional to the amount allowed in the original base price per plate for painting-out backgrounds.

C
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THE INSTITUTE FOR ADVANCED STUDY

SCHOOL OF HUMANISTIC STUDIES

PRINCETON, NEW JERSEY

2 January 1947

Dear Dr. Aydelotte:

I enclose a copy of Datus Smith's reply to my letter. I see no point in continuing the correspondence with him, but I would like you to know a few points in our favor. I must say that I find him somewhat disingenuous on the subject of the number of plates, which you now notice was 150 and not 134. Although he claims that the 150 was to include the plans, the announcement in the Bulletin of the Press speaks of 150 collotype plates which, of course, would not indicate that the line drawings are included. As Mr. Smith very well knows, since I have so informed him in my letter, chapter 2 will have no illustrations. He has raised this bogey twice.

Regarding the note of December 30 and his statement "For instance, the identification of particular portions of negatives showing many objects must, in itself, have occupied a great deal of time," this does not correspond to the facts as each negative enclosed a statement from us indicating exactly which portions of the negative were to be used. It is unlikely I shall be here when you finally take up this matter with Datus Smith, but, if you wish, Frances Jones could be very helpful in your conferences as she has done all of the hard work of preparing the book for the press and also has had many dealings with the Press where her fine work in arranging plates is appreciated.

Very cordially,

Hetty Goldman

Dr. Frank Aydelotte
Director's Office

HG:lbr
encls.

C I O P Y

PRINCETON UNIVERSITY PRESS

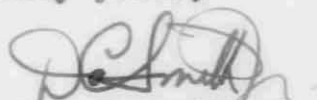
December 30, 1946

Dear Miss Goldman:

The enclosed statement from the Meriden Gravure Company is an over-all explanation of the work that they had to do on your plates. As Miss Jones will readily understand, however, this statement makes the problem look rather more simple than it actually is. For instance, the identification of particular portions of negatives showing many objects must, in itself, have occupied a great deal of time.

If there is any further information I can get for you, please let me know.

Cordially yours,



Datus C. Smith, Jr.

Miss Hetty Goldman,
Institute for Advanced Study
Princeton, New Jersey
DCS-B

PRINCETON UNIVERSITY PRESS

December 24, 1966

My dear Miss Goldman:

Thank you very much for your letter of December 23, which raises some entirely reasonable questions.

As to the extra photographic work, it is true that an impressively greater cost would have been encountered if it had not been for the work done by you and Miss Jones. On the other hand, a really tremendous amount of work remained to be done, and I have a detailed accounting, chapter by chapter, from the Meriden Gravure Company on this. At the moment this memorandum merely shows the number of hours and the dollars of cost, but for your information I will also get a statement of exactly what operations had to be performed. We here are satisfied that nothing unnecessary was done, but I think you will feel more comfortable about it if you have the details.

As to the number of plates, you are correct that it was with the knowledge of the Press that the number increased from 134 to 150 (that 150, incidentally, including the plans), but you will recall that at the outset I made an allowance of \$500 in the budget for just such an eventuality. Now, however, the thing has gone far beyond even that limit, and there will be 39 plates more than the original estimate, or 23 more than the estimate plus allowance for expansion. This is on the assumption that there will be no plates for Chapter II. The situation will, of course, be still worse if provision has to be made for Chapter II as well.

Cordially yours,


Datus C. Smith, Jr.

Miss Hetty Goldman,
The Institute for Advanced Study
Princeton, New Jersey
DCS-B

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Princeton University Press

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(s) Datus C. Smith, Jr.
Datus C. Smith, Jr.

Miss Hetty Goldman
Institute for Advanced Study
Princeton, New Jersey

DCS-B/lbr

C
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Princeton University Press

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Cordially yours,

(s) Datus C. Smith, Jr.
Datus C. Smith, Jr.

Miss Hetty Goldman
The Institute for Advanced Study
Princeton, New Jersey

DCS-B/lbr

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THE INSTITUTE FOR ADVANCED STUDY

SCHOOL OF HUMANISTIC STUDIES

PRINCETON, NEW JERSEY

23 December 1946

Dear Dr. Aydelotte:

I send you here enclosed Mr. Datus C. Smith's somewhat depressing "Christmas greeting." I have nothing to add to what you will find in my answer to Mr. Smith, but I would like you to know that the Press was fully aware of the problems connected with the plate making as Mr. Smith and Mr. Hugo of the Meriden Company were both over here and looked them over before any estimate was made.

It seems to me that these contracts with the Press are of little value if they can break them unilaterally and can ask for additional funds whenever they strike a difficulty which they might have foreseen but did not. I do not think the matter has to be settled immediately and it certainly would be better to have them finish all the work on the plates before entering into any new negotiations. I wanted, however, to answer them on my own, in view of my possible departure by the middle of January.

I am leaving for New York today, but I shall be in the building up to 12:00 o'clock if you should want to see me personally.

Very cordially yours,

Hetty Goldman

Dr. Frank Aydelotte
Director's Office

HG:lbr
encl.

C
O
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December 20, 1946

My dear Miss Goldman:

I have just received a report from Mr. Hugo regarding the illustrations for your book, and am distressed to learn that the number of plates is running frighteningly in excess of the quantity planned for.

As you will recall, the original plan called for 134 pages. We have to date a total of 164 pages, not including the four plans which were estimated as the equivalent of 9 pages. And that does not allow for any illustrations for Chapter II (but perhaps you had not intended illustrations for that chapter anyway). In other words, even assuming that there are to be no illustrations for Chapter II, we nevertheless have 173 pages now, as opposed to 134 originally planned.

Also, the special photographic work which Meriden has done thus far (Chapters I, III, IV, VIII and IX) has cost \$575.30, with Chapters V, VI, VII (and II?) yet to be done. Mr. Hugo tells me, however, that he believes extra photographic work on Chapters V, VI and VII will be quite light.

I am a little perplexed as to how we should proceed in view of the increased size of the illustration section. Anticipating a possible development of this sort, I had provided a leeway of \$500 in the budget for illustrations, but the extra cost now is, of course, far exceeding that -- I would guess exceeding it by at least \$1,000.

You and Dr. Aydelotte are aware, I believe, of the fact that although the Press knew that if necessary approximately \$6,000 subsidy assistance could be secured, we deliberately cut the figure to \$4,500. In view of that I am not as hesitant as I would be otherwise in asking whether you and Dr. Aydelotte would like to consider reopening the question of the amount of subsidy in order to make possible the additional illustration pages.

Sincerely yours,

(s) Datus C. Smith, Jr.
Datus C. Smith, Jr.

Miss Hetty Goldman
Institute for Advanced Study
Princeton, New Jersey

DCS-B/lbr

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ELMER G. BUTLER
WHITNEY DARROW
HAROLD W. DODDS



CHRISTIAN GAUSS
CURTIS W. MCGRAW
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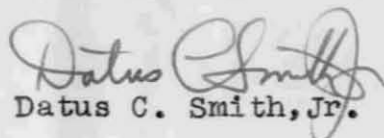
October 26, 1946

Dear Dr. Aydelotte:

In connection with publication of Miss Goldman's TARSUS book, the contract which we signed November 12, 1945, provided for payment of a subsidy of \$4500 by the Institute upon publication of the book, or earlier at your convenience.

As we are shortly putting the book into production, and will immediately encounter heavy costs (some, in fact, have already been met), we should be glad to have half of the subsidy sometime in the next few months if that should be convenient to you.

Sincerely yours,


Datus C. Smith, Jr.

Dr. Frank Aydelotte,
Institute for Advanced Study
Princeton, New Jersey
DCS-B

October 23, 1945

Dear Professor Dinsmoor:

I am delighted to hear from Miss Goldman that the Archaeological Institute of America has set aside \$1000 as a contribution to the publication of Miss Goldman's book. I have a contribution of \$3000 from the Institute Trustees and an agreement by the Princeton University Press to publish the volume at distinctly less than its expected cost, which in practice amounts to a substantial subsidy from them.

Nevertheless, the Trustees of the Press feel that they would not be safe in undertaking publication unless they have a subsidy of \$4,500. Our \$3000 with your \$1000 come \$500 short of this goal. Inasmuch as the Archaeological Institute has been so intimately concerned with the whole project, I have been wondering whether it would be possible for you to increase your subsidy to \$1500. If that could be done, immediate publication would be assured. We might have some talk about this at the meeting of the American Philosophical Society in November if you expect to attend. I very much hope that you can see your way to increasing your subsidy as indicated.

Yours sincerely,

Frank Aydelotte

Professor William B. Dinsmoor
9 East 77th Street
New York, N. Y.

FA:KK

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October 20, 1945

My dear Miss Goldman:

I am very happy to tell you that the Trustees of the Press at their meeting on October 19 authorized publication of your Tarsus volume, and upon terms which I believe you will feel are satisfactory.

The Trustees voted publication provided that the Institute will contribute upon either of these two bases:

- (1) Outright contribution by the Institute of \$4,500 with no royalty or return of subsidy at any time.
- (2) Subsidy of \$6,000 by the Institute, with no royalty or return of subsidy until 150 sets had been sold but thereafter the Institute to receive 60% of net sales income.

I believe you indicated approval of my suggestion of \$25.00 as the list price for the 2-volume set, and if that were the final price, one could figure on about \$20.00 as the average net income per volume (list price less discount to dealers and libraries). I think you also agreed with me that it would be foolhardy to anticipate a large sale for the volume, but that perhaps 300 sets in three years was probably not unrealistic.

If those suppositions are correct, I would advise the Institute to take the second of the two alternatives, and there are two reasons: it will cost less money in the long run; it would be an excellent way of building up a publishing fund in the humanities.

However, I do not presume to advise the Institute, and officially all I am doing is transmit the two proposals by our board of Trustees.

The proposed arrangement is based, of course, on the supposition that the manufacturing cost will be reduced from its onetime dizzy altitude by use of the methods we have discussed, notably, use of reference numbers rather than symbols for the

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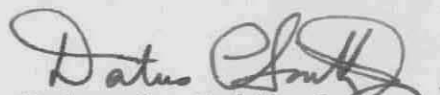
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numismatic characters in the text (but retention of the special characters themselves in the tables), no color plates, cooperation of you or Miss Jones in repasting the photographs in order to achieve somewhat greater neatness and uniformity than the copy now displays. As to this last point, Mr Conkwright will of course lend every assistance in suggesting ways of going at the work, laying it out, etc.

If you find one of the two proposals by our Trustees to be satisfactory and wish to go ahead with a formal agreement, please let me know whether such an agreement should be between the Press and Institute only, a three-way agreement among Press, Institute and you--or what. We can draft a contract in any way you want.

Sincerely yours,


Datus C. Smith Jr.

Miss Hetty Goldman
Institute for Advanced Study
Princeton, N.J.

P.S. I am going to impose on your good nature sometime, if I may, in seeking advice regarding illustrations for Mr Wace's small book on Mycenae which we shall be publishing some day. It has been officially accepted for publication, but the matter of illustrations was not entirely worked out before Mr Shear's death. There were certain objections that Mr Shear had raised to the kind of illustration planned by Mr Wace; Mr Wace has now come back with a proposal that I believe meets Mr Shear's objections, but I am anxious to see whether you think so too.

December 6, 1944

Dear Miss Goldman:

It gives me pleasure to inform you that the Board of Trustees at their meeting yesterday approved the recommendation of the Executive Committee that the Institute should make an appropriation of \$3,000 for the publication of your book, provided it is possible to find the remainder of the sum from other sources.

The Trustees asked me at the same time to express their hearty appreciation of the terms of your will as specified in your letter of November thirteenth, and to say that they will be very glad to undertake the financial management of the fund under the terms indicated, which seem to them and to me wise from the point of view of the purposes which you have in mind.

With kindest regards, I am

Yours sincerely,

Frank Aydelotte

Miss Hetty Goldman
Institute for Advanced Study

FA:KK

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January 5, 1948

Mr. Robert Oppenheimer
Institute for Advanced Study
Princeton, New Jersey

Handwritten note: \$7000 next year next after

Dear Mr. Oppenheimer:

In the light of our conversation at Hugh Taylor's house a couple of weeks ago, I am writing to suggest that you may wish to review the entire question of publishing arrangements for Miss Hetty Goldman's EXCAVATIONS AT GÖZLÜ KULE: TARSUS. Arrangements for publication were made in the fall of 1945 but since that time there has been a shocking rise in printing costs, and in addition both the number of text pages and the number of illustration pages have increased.

According to the agreement between the Press and the Institute, a subsidy of \$4,500 was to be supplied (of which \$500 was to come from Bryn Mawr College, \$1,000 from the Archaeological Institute of America, and \$3,000 from the Institute for Advanced Study; at Dr. Aydelotte's request I wrote him in November 1946 asking if the Bryn Mawr and AIA sums could not be paid at that time -- and those payments were made in February 1947 -- but no payment was due from the Institute for Advanced Study itself until publication, and none has been received).

Under the above arrangement, which was selected by the Institute, there would be no return of any part of the subsidy: the Press would retain all sales income.

In April 1947, after several previous notifications from the Press to the Institute that the changed specifications made it impossible to go ahead under the former financial arrangements, I wrote Miss Bernetta A. Miller, at her request, recapitulating the history of the project. I said at that time that if the Institute would authorize a further subsidy of \$1,000 to cover the increased cost resulting from the new specifications and larger size of the book, we would waive the increase in absolute printing costs.

Now, however, things have gone so far -- and with the manuscript still not ready for composition in spite of literally hundreds of hours spent on it by members of our staff in assistance to Miss Goldman -- that I think the entire question should be reopened. And I believe that, recognizing that it is through no fault of ours that production has been delayed and we have been forced into greatly

increased costs, you yourself will wish to reopen the question anyway. (At one time, August, 1945, we had an overall figure of \$11,000, but this was subsequently scaled down by omitting certain expensive "extras".)

According to our latest estimate -- assuming no further change in specifications and taking no account of the contributions made by our staff or any other overhead item, but manufacture only -- the total cost will be approximately \$14,000 for 500 copies bound in one volume, or perhaps \$14,750 bound in two volumes; there would be a saving of only about \$750 if the number of copies were reduced to 250. That is for a quarto book of 520 text pages (as opposed to 432 in original estimate) and 164 pages of collotype plus 10 three-color map tip-ins (as opposed to 134 pages in one color).

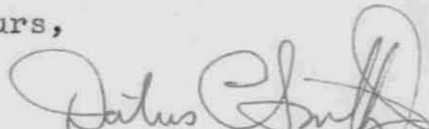
What I would really like to see happen on this book would be for the Institute to assume entire financial responsibility for manufacturing cost, put up the \$14,000, and receive back from us 60 per cent of the sales income under an arrangement just like the one we have with the University Art Department. It is certain that that would entail a loss for the Institute, as it is inconceivable that this particular book can ever pay out under any kind of arrangement. But according to my understanding the \$1,500 from Bryn Mawr and the AIA are outright contributions that do not have to be returned and you already have \$4,000 earmarked which you were planning to turn over to the Press with no return. So the extra cost to the Institute at the outset would be about \$8,500; and as I believe your return would be about \$5,000, the final extra cost of the plan I propose would be about \$3,500.

And if there were some way in which you could swing this, you would then have the start of a publishing fund, an objective in which I know you are greatly interested. I wish that the particular project were of another sort, as it would be far easier for you, I know, to start off with something that was financially less forbidding. On the other hand, I wonder if this is not precisely the kind of publishing project that furnishes the acid test for the publishing policy of a research institution?

Because of the joking that we did about non-return of the \$500 subsidy in connection with our \$5,000 initial cost on Von Neumann's THEORY OF GAMES, I think I should expose the full record: in the last five years we have spent about \$90,000 on scholarly books by Institute authors and toward this have received subsidies of about \$1,000 from the Institute itself and a couple of thousand dollars from a Foundation through the Institute. The balance of the cost the Press has either underwritten itself or has secured from Foundations or individuals through money-raising activities on its own, the latter amount being about \$9,000. It is because of this past history that I have the temerity to make the fairly breathtaking suggestion regarding Miss Goldman's book that I do earlier in this letter.

In any event, there is surely plenty to think about on this whole subject, and if you would like I should be delighted to come out and discuss it with you further sometime at your convenience.

Sincerely yours,


Datus C. Smith, Jr.